

# M-INFO

MOZAMBIQUE INFO

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Contact: Elena at [minfo@intra.co.mz](mailto:minfo@intra.co.mz) or + 258 82 518 5956

# MAYFAIR

THE AMERICAN INTERNATIONAL SCHOOL OF MOZAMBIQUE  
PRESENTS THEIR ANNUAL MAYFAIR EVENT

## EVENT HIGHLIGHTS

POTJIEKOS COMPETITION  
DODGEBALL TOURNAMENT  
AISM BOYS VARSITY BASKETBALL TEAM VS MOZ. U16 NATIONAL TEAM  
BASKETBALL CLINIC  
LIVE BLUES BAND  
RAFFLE COMPETITION  
GAMES AND PRIZES  
ART AND CRAFTS MARKET  
BEER GARDEN, FOOD COURT & TEA GARDEN

SATURDAY, MAY 16TH 2009, 10H00 To 16H00  
AISM SCHOOL GROUNDS

ENTRANCE FEE: MTn50 ADULTS (CHILDREN ARE FREE)



Local businesses and artists are invited to hold a stall at the AISM 2009 Mayfair for the sale and promotion of their goods and/or services. A nominal stall holders fee of MTn350 will be charged.

Please note, you are required to bring your own equipment (tables, chairs, etc.)

To book your space, please call MIndy on 82.303.8671 or email [pta@aism-moz.com](mailto:pta@aism-moz.com)

# AN AFRICAN AFFAIR



AGÊNCIA DE VIAGENS DHUNIA TOURS & TRAVEL OFERECE PACOTES ESPECIAIS POR OCASIÃO DO DIA 1 DE MAIO PARA OS SEGUINTE DESTINOS TURÍSTICOS:

INHACA - PRAIA DO BILENE - ZONGOENE  
KRUGER NATIONAL PARK - BAZARUTO & VILANCULOS

PARA MAIS INFORMAÇÃO CONTACTE-NOS ATRAVÉS DO SEGUINTE ENDEREÇO:

Av. 25 de Setembro, Edifício Time Square Loja nº 12 R/C

Telefax: +258 21 31 60 90 - Cell: + 258 82 304 8260/ 309 3080—E-mail: dhunia@dhunia.co.mz

E-mail: tsuleia@yahoo.com—Maputo, Moçambique TRAVEL AGENCY DHUNIA TOURS & TRAVEL IS GIVING A

**SPECIAL OFFER TO CELEBRATE THE 1<sup>st</sup> OF MAY TO THE FOLLOWING TOURISTIC DESTINATIONS:**

INHACA - PRAIA DO BILENE - ZONGOENE  
KRUGER NATIONAL PARK - BAZARUTO AND VILANCULOS

FOR MORE INFORMATION CONTACT US IN THESE BELOW ADDRESSES:

Av. 25 de Setembro, Edifício Time Square Loja nº 12 R/C - Telefax: +258 21 31 60 90 - Cell: + 258 82 304 8260/ 309 3080 - E-mail: dhunia@dhunia.co.mz - E-mail: tsuleia@yahoo.com - Maputo, Moçambique

**For Sale:** 1998 Nissan Cefiro Station-Wagon 2.0 Gasoline

117,000 km – Excellent Condition

*Air Conditioning, remote central lock,*

*Great city and road trip car with Room for the whole family*

\$5,500.00 Negotiable

Contact: Gabriel 84 417 4297



**WHAT WE DO** - We specialize in a full range of professional cleaning services which are fundamental to the safe and efficient operation of the industry. A clean working environment can help to reduce stress and increase productivity.

### **BENEFITS OF USING TABERNACLE CLEANING SERVICES**

The staff are employed by Tabernacle Cleaing Services, We provide a fast, professional and safe cleaning service , We do the cleaning so that you can concentrate on your business, We positively contribute to your company's corporate image, Competitive prices and tailor-made packages

**OUR SERVICES:** Office and Retail Buildings Cleaning - Common / Public Areas Cleaning—Carpet Cleaning - Upholstery Cleaning - General Floor Cleaning— Window Cleaning— Restroom Cleaning - Kitchen Cleaning

Pre- and Post-occupation Cleaning - Garden Cleaning Services

Contact: Johan on 258 846181810 or email tcs@intra.co.mz or Carlos on 258 82 2758820 or email tcs@intra.co.mz

# Próxima Viagem

RANI RESORTS HAS THE FOLLOWING ACCOMODATION SPECIALS AT THEIR UNIQUE RESORTS:- You can also visit their web site for more information  
<http://www.raniresorts.com>



*Indigo Bay (Bazaruto) - 3 Noites Chalet Duplo, apenas USD 462/noite*  
*Pemba Beach Hotel Quarto Duplo/Noite apenas USD186/noite*  
*Matemo Island (Quirimbas) - 3 Noites Chalet Duplo, apenas USD462/noite*  
*Medjumbe Private Island - 3 Noites, Chalet Duplo, apenas USD560/noite*

Consulte ja as condições  
Tel: 21-30 1618  
Email: [reservas@rani.co.mz](mailto:reservas@rani.co.mz)



**RANI**  
RESORTS



[www.raniresorts.com](http://www.raniresorts.com)

## HOMES TO RENT OR BUY IN MAPUTO:

- \* Bairro Triunfo: We have two home available in the 5th Avenue (edm) complex. 4 bedrooms and 3 bathrooms -Both are furnished and available immediately \$ 3000.00.
  - \* Large 6 Bedroom home in Sommerschild 2 to rent , modern and light. Rental usd 6000.00 negotiable.
  - \* Beautiful 6 bedroom home in Sommerschild 2 with Pool and. USD 4000.00
  - \* Apartment in Sommerschild (Soomerschild Village) with 3 bedrooms in a modern building for \$ 2500.00. Contact Yolanda 82 747 41 60
  - \* Julius Nyerere apartment with 4 bedrooms opposite Mundos, unfurnished and in good condition. Rental usd 2500.00 negotiable with 1 parking
  - \* Large 4 bedroom home with Pool in Sommerschild, fully airconditioned and in good condition. Available immediately. USD 4000.00 Negotiable.
  - \* FOR SALE: 2 Bedroom fully furnished and equipped apartment at Polana Shopping centre
- Offices available for rent in Sommerschild—5 small rooms in a safe area usd 1500.00

**CONTACT: 82 303 5940, 82 747 4160,**

## Terrano II for Sale

### \$14,000 or best offer

#### 2002 Nissan Terrano II

A great car that we are selling because we are leaving Mozambique. Characteristics include:

- 4x4 wheel drive
- 2664 cc - 4 cyl
- manual transmission
- 125 HP
- Diesel

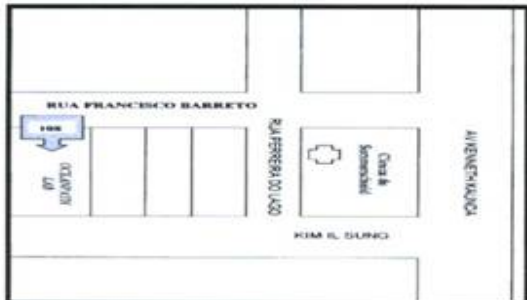
Power steering, power windows, power locks, power mirrors. Halogen head lamps. Sunroof. Roof rack and top luggage storage included. Seats 7 people. 6 CD player. Mozambican plates. 88,000 miles. Available May. Contact Susana.



## 82.53.64.963

[sufairlie@gmail.com](mailto:sufairlie@gmail.com)

Need to do Blood Test in Maputo?



**Where are we?**  
108 Rua Francisco Baretto, Sommerschild, Maputo  
Tel: 21494278, 21493607  
Fax: 21485217  
Emergency Cell: 823015697

**24 HOURS, 7 DAYS A WEEK**

### Microbiology

Urine, stool, swab cultures, antibiograms, Parasitology, etc



### Staff

Highly qualified and experienced team

### Biochemistry

Blood Sugar, Cholesterol, liver, kidney, cardiac tests, pregnancy tests, etc



### Serology

Hiv, tickbite fever, typhoid etc

### Full Range of Analysis.

Endocrinology: Thyroid function, hormones

Allergies: Full range of allergy testing

Tumour markers: Prostate, mammary, etcovarian, etc.

### Quality Assurance

ISO operating procedures & participant in the Thistle Quality Assurance program.



**All syringes & needles are sterile, & discarded after single use.**

**Haematology**  
Blood Cell Count,  
MALARIA,  
Blood-grouping, etc.



**OCEANPATH LABORATORIO MOCAMBIQUE LDA**

Need Car to rent with or without driver. Call Norman (843150220) or Ongai (843983235). White **Nissan Sunny** in good state or a **Mazda Titan 2t** truck

JOB VACANCIES IN MOZAMBIQUE:-

**Marketing Manager – Based in Maputo, Mozambique**

The ideal incumbent will be responsible to develop, manage, grow and sustain profitable brands that delight consumers through the understanding anticipation, creation and meeting of consumer needs.

**Job Outputs:**

- Manage the SLA's with advertising people
  - o Ensure company brand is projected correctly
  - o Ensure targets and objectives are achieved
  - o Ensure regular information sessions are held
- Manage market information
  - o Ensure key trends and market directions
- Manage brand positioning
  - o Determine, maintain and protect brand positioning
  - o Monitor and interpret brand performances
  - o Conduct brand performance analysis
- Manage marketing budget
  - o Maximize budget to ensure efficient advertising and promotions
  - o Manage promotional material
  - o Liaise with advertising agencies
- Manage launches of new products
  - o Conduct market research to establish feasibility of new products
  - o Liaise with advertising agencies and trade to ensure and evaluate optimal launch
- Public Relations
  - o Manage corporate social responsibility projects
  - o Network on a regular basis with stakeholders to establish areas for intervention
- Brand Business plans
  - o Develop brand business plans
  - o Coordinate implementation
  - o Reviews regularly

- BCom degree or equivalent
- 5 years Marketing Management experience at a Senior Level
- FMCG exposure inclusive of business development
- New product development
- Negotiation and communications skills
- Business plan development
- Project and budget management
- Market concept understanding
- Analyzing and problem solving
- Planning and organizing
- Business orientation
- Collaborative approach in order to building effective teams
- Strong relationship building capacity

**THIS POSITION REQUIRES THE SUCCESSFUL INCUMBENT TO SPEAK FLUENT PORTUGUESE – NO CANDIDATES WILL BE SHORTLISTED OTHERWISE**

**SALARY:** R375 000 – R420 000 per annum + benefits

CONTACT:- Peggoty Mansour Msc. Bus Psych  
Business Psychologist - THE JOB SHOP - Career Consultants

[peggoty@careerconsultants.co.za](mailto:peggoty@careerconsultants.co.za) - • (011) 021 2620 OFFICE - • 071 104 1464 MOBILE—  
• 086 570 8847 FAX

## **Sales and Distribution Manager – Based in Maputo, Mozambique**

The ideal incumbent will be responsible to create and implement strategic marketing and sales plans in order to achieve the budgeted volume and value. As well as give leadership to the Sales, Marketing and Distribution teams.

### **Job Outputs:**

- Achieve monthly sales budget by volume and value
- Promote new and existing products through existing and prospective customers
- Ensure distribution channels function effectively
- Monitor the quality, quantity, cost and efficiency of the movement, storage and distribution of products
- Analyzing data
- Ensure product range availability at all times
- Ensure customer satisfaction
- Management of the Sales and Distribution functions
- Evaluate weekly reports
- Visit markets regularly
- Ensure stock and equipment is managed in accordance with policies
- Ensure departmental budgets are maintained
- Manage team to ensure good staff morale and development
- Manage the SLA's regarding outsourced merchandisers
- Ensure company products are merchandised correctly
- Ensure targets and objectives achieved
- Ensure regular training sessions are held
- Manage container contracts
- Ensure targets and objectives are achieved
- Ensure good housekeeping of the containers
- Ensure debt control
- Manage school feeding programs
- Manage fridge agreements
- Manage customer base
- Maintain knowledge of industry development, technology and competition
- Understand company products and ensure employees in department are well informed
- Debt management
- Manage via sales teams and visit clients
- Liaise with administration

### **Skills:**

- BCom degree or equivalent
- 5 years Sales, Marketing and Distribution Management experience at a Senior Level
- FMCG exposure inclusive of listing products at chains supermarkets
- 5 years general management experience
- 5 years as a member of a senior management team
- Negotiation and communications skills
- Leadership
- Project management
- Market concept understanding
- Analyzing and problem solving
- Planning and organizing
- Business orientation
- Collaborative approach
- Leading and motivating staff in order to build effective teams

**THIS POSITION REQUIRES THE SUCCESSFUL INCUMBENT TO SPEAK FLUENT PORTUGUESE – NO CANDIDATES WILL BE SHORTLISTED OTHERWISE**

**SALARY:** R430 000 – R530 000 per annum cost to company + benefits

CONTACT:- Peggoty Mansour Msc. Bus Psych - Business Psychologist - THE JOB SHOP - Career Consultants. [peggoty@careerconsultants.co.za](mailto:peggoty@careerconsultants.co.za) - •(011) 021 2620 OFFICE - •071 104 1464 MOBILE—  
•086 570 8847 FAX

## Plant Manager – Based in Matola, Mozambique

### Key Performance Areas:

- Manage the manufacturing plant to meet operational and financial targets
- Manage raw material usage within specifications
- Manage processing costs within agreed targets
- Ensure that quality and hygiene management conforms to internal quality management system and international standards
- Ensure people management in terms of recruitment and development, instill a sense of pride, discipline and high productivity and personify the culture of the company
- Ensure full compliance to health, safety and environment regulations and policies at the plant
- Establish and maintain good communication with internal and external customers
- Manage projects as and when identified and agreed upon

### Minimum Requirements:

- At least 5 years dairy production management experience
- Experience in UHT manufacturing will be an advantage
- Strong analytical and planning skills
- Leadership skills essential
- Computer literate
- Exposure to the maintenance of UHT manufacturing equipment will be an advantage
- Production/ Manufacturing qualifications
- Managerial qualifications will be an advantage

**SALARY:** R430 000 – R530 000 per annum cost to company + benefits

For ALL the above please send CV'S TO PEGGOTY MANSOUR at **THE JOB SHOP - Career Consultants**

Peggoty Mansour Msc. Bus Psych - Business Psychologist - THE JOB SHOP - Career Consultants

[peggoty@careerconsultants.co.za](mailto:peggoty@careerconsultants.co.za) - •(011) 021 2620 OFFICE - •071 104 1464 MOBILE—•086 570 8847 FAX

### JOB OPPORTUNITY -RECEPTIONS REQUIRED:- AT O CENTRO CULTURAL FRANCO-MOÇAMBICANO

Candidate should be able to attend the public, telephones, information and register students for French lessons amongst other functions : Please send your CV and a motivational letter to :

Florine IBOT/ Secretária Geral: [sg@ccfmz.com](mailto:sg@ccfmz.com) - Tel : (+258) 21 31 45 90/99 - Fax : (+258) 21 31 46 00

COLUMBANUS LDA are pleased to present the Workshop “Corporate & Tax Compliance for International NGOs” on the 29<sup>th</sup> April 2009. The Workshop will have an additional module dealing with the rules for the employment of foreign employees. The Workshop will be presented by Sam Levy and Eduardo Calú, from SAL & Caldeira, Advogados e Consultores, Limitada. The Workshop will be presented, in English, at the Hotel Avenida and will run from 09.00 to 17.00. The Workshop will be limited to 35 participants to ensure maximum interaction with the Presenters.

The Workshop will cover the following:

1. Corporate Issues for International NGO's (INGO's) - 2. IRPS – Personal Income Tax – nature of the tax, scope, residence, exemptions, rates, withholdings, supplementary obligations, etc
3. IRPC – Corporate Income Tax – nature, residence, exemptions, rates, withholdings, supplementary obligations, etc
4. IVA – definition, scope, taxable persons, rates, exemptions, payments and reimbursements, etc
5. Other taxes – Stamp Tax, SISA, ICE, Customs Duties, Municipal Taxes - 6. Rules and Procedures for Hiring Foreign Employees

This Workshop is aimed specifically at INGOs to assist them with corporate and tax compliance issues. An additional module on the Workshop will outline the newly legislated rules and procedures for the hiring of foreign employees.

The cost of the Workshop is \$ 300 (plus IVA) and this price includes all refreshments, buffet lunch at the Hotel Avenida and all course materials. Contact: Stephanie Walker— CA (Ireland), CA (SA)  
Telephone: 00258 84 3024370 - E-Mail: [swalker@teledata.mz](mailto:swalker@teledata.mz)